

NORTHERN CALIFORNIA WOMEN IN BUSINESS

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All American Logistics, LLC *Moving Your Business Forward*

A 150-ton electrical transformer arrives by ship at the Port of Long Beach. Its final destination: San Diego. Moving it over land requires precision, coordination and timing. The oversize cargo has to be carefully placed on a specialized heavy haul trailer and transported at night, under escort by the California Highway Patrol. All American Logistics, LLC gets it done, flawlessly.

A massive winter storm hits Northern California, causing power outages, downed power lines and blown transformers. All American Logistics moves quickly to get critical replacement parts delivered in two days, instead of the usual five or six days' transit.

A 50-foot-long, eight-ton section of bridge has to be shipped from Olancho, California, to Provo, Utah. The contractor relies on All American Logistics.

Whether by air, land or sea, All American Logistics specializes in finding the most efficient method to transport heavy freight from anywhere, to anywhere, safely, securely and on time. Based in Stockton, California, this woman-owned, licensed, bonded freight broker serves clients throughout the U.S. With knowledge of worldwide rail and shipping routes and a vast network of truck owner-operators, virtually no destination is out of reach.

"We offer exceptional customer service, 24 hours a day, at very competitive pricing," says Debra Silver, president and founder. "We track everything, from origin to destination. We have a 98 percent on-time record, which is above the national average."

That's especially important for All American's industrial clients, many of which are utility companies that need everything from utility poles to pipes, miles of cable and transformers, often on short notice. To get the job done, All American uses flatbeds, vans, tractor-trailers with air-ride suspension, lowboys, step decks, 9 axle trailers and more.

A Proven Track Record

Before forming All American Logistics, Silver was a partner—and still is—in a successful asset-based trucking company, specializing in transcontinental freight in both the commercial and military sectors. All American's management team brings over 40 years of combined transportation experience to the table. They

deal with hazardous materials, nuclear power plant components, security requirements and much more. All drivers are thoroughly screened, and the company's safety record is among the best in the industry. Since 2006, the company has grown from a quarter-million dollars in revenues to \$13 million, as its roster of satisfied clients continues to expand.

All American Logistics shares its customers' commitment to a better environment. The company has partnered with EPA's SmartWay program to reduce fuel consumption and has implemented such "green" initiatives as retrofitting warehouses with energy-efficient lighting and other components. All American is equally

"As a service provider to a manufacturer working with automotive customers that mandate on-time delivery without fail, All American Logistics has performed flawlessly. Their customer service, reaction time, on-time delivery, expertise and competitive pricing warrant an excellent score. They also bring diversity to our supplier base as a woman-owned business."

— Ed Lopez, President, KS Automotive, Inc., San Leandro, Calif.



From left: Debra Silver, Maria Rocha, Tim Goe, Wendy Pedro and Eric Hernandez

dedicated to helping communities throughout California, including supporting school programs at a time when budgets are being cut.

"This company is all about helping others, whether it's our customers or their communities," Silver says. "It means a lot when we receive letters and emails from people telling us that we have done a good job."



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